

SC PLANNING WORKSHEETS

Congratulations on reaching this point in the Juice Plus+ Compensation Plan.

Achieving the title of Sales Coordinator will be an important milestone in your journey. Achieving the Sales Coordinator position will make you eligible for additional income as follows:

- SC Title Reward of \$700 or \$600 (Express Track / Fast Track)
- Sales Profit on your customers (10% on JP orders, 50% on TG orders)
- 5% SC Commission raise for a total of 15% (effective the following month)
- As SC you receive a 25% payout in Sales Profit and Commissions on your personal JP customers
- Eligible for matching QSC Active Sponsor Rewards of \$400 or \$300 (Express Track / Fast Track)
- Eligible for matching SC Active Sponsor Rewards of \$700 or \$600 (Express Track / Fast Track)
- Eligible to qualify for a 3% Performance Bonus (PB)
- Eligible to qualify for a 3% Promote Out Bonus (POB)
- \$100 1st time PB Qualified Reward
- Leads from the company

There are two ways that you can qualify for the Sales Coordinator position. For simplicity, each of these approaches has been given its own compensation plan worksheet.

Sales Coordinator Track 1: "TEAM TRACK"

- This track remains the same and the worksheet is the same.
- It has a dual focus: Getting Customers and Building a Team.
- Ideal for people passionate about sharing our mission by adding customers and team.
- Add at least 13 new Customers from you, your P, P+ and your QSC Team Members (for a total of 20).

Sales Coordinator Track 2: "CUSTOMER TRACK"

- This track is new and has a completely new worksheet.
- It is singularly focused: Adding Customers. Adding new team members is optional.
- Ideal for people who have an existing clientele or large social media following and are passionate about sharing our mission by adding customers.
- Must have a minimum of 20 personal customers.

This flexibility is wonderful! You get to choose which approach works best for your personal goals and use that worksheet to plan and track your progress. It's important to remember that customers and team are allowed in both tracks, however each has unique requirements to achieve the Sales Coordinator Title.

If you have any questions, please contact your upline support team or contact Juice Plus+ Business Support.

SC WORKSHEET "Team Track"

Compensation Plan: *Effective July 2022*
UNITED STATES

Name: _____ FIN: _____ Start Date: _____
(First order ship date within 6 mo. SC window)

- ___ 1. I have generated 10,800 in Promotional Product Volume (PPV) from my orders, my customers' orders and my team (Ps, P+s and QSCs) within 6 calendar months or less with a minimum of 20 customers.
- ___ 2. I have created team structure of at least 1 P+ and 2 QSCs in 3 separate lines.

SC TITLE REWARD OPPORTUNITIES

Express Track: Achieve SC in first 90 days (from your 1st order ship date) and earn a \$700 Title Reward.

Fast Track: Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$600 Title Reward.

1. PPV generated from my orders, my customers' orders and team (Ps, P+s, and QSCs): _____
(Must be at least 10,800 PPV from the past 6 months)
2. Name of P+ or above team member: _____ (Must be a separate line)
3. Name of QSC or above team member: _____ (Must be a separate line)
4. Name of QSC or above team member: _____ (Must be a separate line)

Below are examples of how to achieve SC. Example 1 shows our success strategy "The Power of 3".
Example 2 shows the minimum structure required to achieve SC.

The right column calculates the Title Rewards and Sponsor Awards that can be earned in both examples and how to maximize your earnings by Express Tracking to SC.

EXAMPLE 1: THE POWER OF 3

DUPLICATE 3 QSC TEAM MEMBERS



DO IT - DUPLICATE IT

We recommend maximizing your income by helping 3 team members achieve QSC on your way to Sales Coordinator.

There is no limit to how many team members you can sponsor!

EXAMPLE 2: STRUCTURE REQUIRED

1 PARTNER+ 2 QSC TEAM MEMBERS



SALES COORDINATOR BENEFITS

- Sales Profit on your customers
- SC Commission increases to 15%
- 25% payout on personal JP customers
- Eligible for both QSC (\$300/\$400) and SC (\$600/\$700) Sponsor Rewards
- Eligible to qualify for PB POB (3% Bonuses)
- \$100 1st time PB Qualified Reward
- Leads from the Company

EXAMPLE 1: TITLE INCOME Fast and Express Tracks

Fast or Express Track:	Fast	Express
Partner+ Title Reward	\$50	\$100
QSC Title Reward	\$300	\$400
SC Title Reward	\$600	\$700
QSC Active Sponsor Reward #1	\$300	\$400
QSC Active Sponsor Reward #2	\$300	\$400
QSC Active Sponsor Reward #3	\$300	\$400
TOTAL:	\$1,850	\$2,400

EXAMPLE 2: TITLE INCOME Fast and Express Tracks

Fast or Express Track:	Fast	Express
Subtract QSC Active Sponsor Reward #3	- \$300	- \$400
TOTAL:	\$1,550	\$2,000

* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

** For complete details consult the "Phase 1 Compensation Plan" document.

SC WORKSHEET "Customer Track"

Compensation Plan: *Effective July 2022*
UNITED STATES

Promotional Product Volume (PPV) prior to Oct 1, 2021 will not count.

Name: _____ FIN: _____ Start Date: _____
(First order ship date within 6 mo. SC window)

___ 1. I have generated 10,800 in Promotional Product Volume (PPV) from my orders, my customers' orders and my team (Ps, P+s and QSCs) within 6 calendar months or less.

- You can achieve this title with customers, no team structure is required.
- Minimum of 6,500 from customer volume is required. (this includes your orders and your customers' orders) No more than 2,700 from your household orders will count. Paying for orders shipped outside your household will not count.
- Although team is not required, 4,300 of the 10,800 can come from team (Ps, P+ and QSCs)
- Must have a minimum of 20 personal customers.

(All Promotional Product Volume generated from my promotion to QSC title during my 6 month SC window, including new and reshipped orders, will count toward my Express or Fast Track to SC promotion.)

SC TITLE REWARD OPPORTUNITIES FOR CUSTOMER TRACK (Starts Oct 1, 2021)

Express Track: Achieve SC in first 90 days (from your 1st order ship date) and earn a \$700 Title Reward.

Fast Track: Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$600 Title Reward.

For PPV: Go to your Partner Portal → Select Reports → Close to Fast Track Team Building Bonus → Enter Date Range

- Customer PPV generated from my orders and my customers' orders. (Team orders not included here.)
Must have a minimum of 20 personal customers. Minimum 6,500 in customer volume is required.
Maximum 2,700 from household orders will count. Red = Customer PPV needed Black = Excess
(Enter Customer PPV) _____
- Total PPV generated from my orders, my customer orders, and my team (Ps, P+s, and QSCs)
(Enter Total PPV) _____
- Team PPV generated. (Maximum of 4,300 PPV will count, no team is required.)
The "Total Team PPV" will auto populate correctly once you enter the PPV in #1 & #2 above:
(Total Team PPV) _____ (Enter Team PPV; Max 4,300) _____

Calculator to plan volume needed

Select Product _____ Quantity _____ Promo PV _____

Total PPV: _____

Red = PPV Needed

Black = Excess

Sometimes it's helpful to delete data to refresh auto calculated fields

The three columns below show the requirements, the benefits and rewards of the Sales Coordinator Title.

10,800 PPV REQUIRED

- The Customer Track can be achieved with your orders and your customer orders alone.
- However, if team members join you, their orders (P, P+, QSC) will also contribute to the total required volume, as long as 6,500 PPV is from you and your customers.

SALES COORDINATOR BENEFITS

- Sales Profit on your customers
- SC Commission increases to 15%
- 25% payout on personal JP customers
- Eligible for SC Title Reward (\$600/\$700)
- Eligible for Active QSC Sponsor Rewards (\$300/\$400)
- Eligible for Active SC Sponsor Rewards (\$600/\$700)
- Eligible to qualify for PB (3% Bonus)
- Eligible to qualify for POB (3% Bonus)
- \$100 1st time PB Qualified Reward
- Leads from the company

TITLE REWARD INCOME Fast and Express Tracks

Title Rewards	Fast	Express
Partner+ Title Reward	\$50	\$100
QSC Title Reward	\$300	\$400
SC Title Reward	\$600	\$700
TOTAL:	\$950	\$1,200

OPTIONAL ACTIVE SPONSOR REWARDS

Sponsor Rewards	Fast	Express
QSC Active Sponsor Reward	\$300	\$400
SC Active Sponsor Title Reward	\$600	\$700

* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

** For complete details consult the "Phase 1 Compensation Plan" document.