

## **Congratulations on reaching this point in the Juice Plus+ Compensation Plan.**

**Achieving the title of Sales Coordinator will be an important milestone in your journey. Achieving the Sales Coordinator position will make you eligible for additional income as follows:**

- SC Title Reward of \$600 or \$500 (Express Track / Fast Track)
- Sales Profit on your customers (10% on JP orders, 50% on TG orders)
- 5% SC Commission raise for a total of 15% (effective the following month)
- As SC you receive a 25% payout in Sales Profit and Commissions on your personal JP customers
- Eligible for matching P+ Active Sponsor Rewards of \$100 or \$50 (Express Track / Fast Track)
- Eligible for matching QSC Active Sponsor Rewards of \$400 or \$300 (Express Track / Fast Track)
- Eligible for matching SC Active Sponsor Rewards of \$600 or \$500 (Express Track / Fast Track)
- Eligible to qualify for a 3% Performance Bonus (PB)
- Eligible to qualify for a 3% Promote Out Bonus (POB)
- \$100 1st Time PB Qualified Reward (first 2 consecutive months, 1,800 PBQ excluding excess)
- \$300 1st Time POB Qualified Reward (first 2 consecutive months 5,400 PBQ excluding excess)
- \$100 Active PB Sponsor Reward of 1st time PB Reward Achievers. (hold 2 consecutive months)
- \$300 Active POB Sponsor Reward of 1st time POB Reward Achievers. (hold 2 consecutive months)
- Eligible for Leads from company when you are PB Qualified previous month.

**There are two ways you can qualify for the Sales Coordinator position. For simplicity, each of these approaches has been given its own compensation plan worksheet.**

### **Sales Coordinator Track 1: "TEAM TRACK"**

- It has a dual focus: Adding Customers and Building a Team.
- Ideal for people passionate about sharing our mission by adding customers and team.
- Add at least 13 new Customers from you, your P, P+ and your QSC Team Members (for a total of 20).

### **Sales Coordinator Track 2: "CUSTOMER TRACK"**

- It has a singular focus: Adding Customers.
- Ideal for people who have an existing clientele or large social media following and are passionate about sharing our mission by adding customers.
- At least 40 personal customer orders are required.

This flexibility is wonderful! You get to choose which approach works best for your personal goals and use the worksheets to plan and track your progress. It's important to remember that each track has unique requirements to achieve the Sales Coordinator Title. For complete details consult the "Phase 1 Compensation Plan" document.

*If you have any questions, please contact your upline support team or contact Juice Plus+ Business Support.*

# SC WORKSHEET "Team Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 6 mo. SC window)

\_\_\_ 1. I have generated 10,800 in Promotional Product Volume (PPV) from my orders, my customers' orders and my team (Ps, P+s and QSCs) within 6 calendar months with at least 13 new customer orders for a total of 20.

- Paying for orders shipped outside your household will not count.
- PPV used for QSC within the 6 month SC window, including new and reshipped orders, will count.

\_\_\_ 2. I have created team structure of at least 2 P+s and 1 QSCs in 3 separate lines.

\_\_\_ 3. I have qualified my business for PB (1800 PV). Hold 2 consecutive months and earn 1st time \$100 PB Reward.

## SC TITLE REWARD OPPORTUNITIES

**Express Track:** Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.

**Fast Track:** Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.

1. PPV generated from my orders, my customers' orders and team (Ps, P+s, and QSCs): \_\_\_\_\_

Minimum 10,800 PPV within 6 calendar months or less.. \_\_\_\_\_

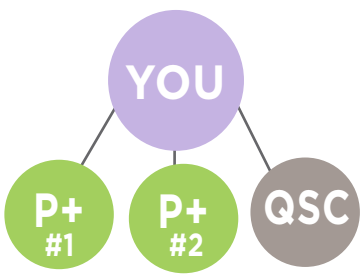
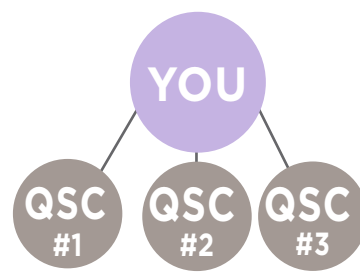
2. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)

3. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)

4. Name of QSC or above team member: \_\_\_\_\_ (Must be a separate line)

Below are examples of how to achieve SC and the resulting Express and Fast Track Title and Sponsor Rewards.

Example 1 shows the minimum structure required. Example 2 shows our success strategy "The Power of 3".

EXAMPLE 1: STRUCTURE REQUIRED	EXAMPLE 2: THE POWER OF 3	EXAMPLE 1: REWARDS (2 P+s and 1 QSC)		
<p><b>2 PARTNER+ 1 QSC TEAM MEMBERS</b></p> 	<p><b>DUPLICATE 3 QSC TEAM MEMBERS</b></p> 	<b>Express and Fast Track</b>	<b>Express</b>	<b>Fast</b>
		Partner+ Title Reward	\$100	\$50
		QSC Title Reward	\$400	\$300
		SC Title Reward	\$600	\$500
		Partner+ Active Sponsor Reward #1	\$100	\$50
		Partner+ Active Sponsor Reward #2	\$100	\$50
		QSC Active Sponsor Includes P+ & QSC Reward	\$500	\$350
		<b>TOTAL:</b>	<b>\$1,800</b>	<b>\$1,300</b>
SALES COORDINATOR BENEFITS	DO IT - DUPLICATE IT	EXAMPLE 2: THE POWER OF 3 QSCs		
<ul style="list-style-type: none"> <li>• Sales Profit on your customers</li> <li>• SC Commission increases to 15%</li> <li>• 25% payout on personal JP customers</li> <li>• Eligible for SC Title Reward (\$600/\$500)</li> <li>• Eligible to qualify for Active Sponsor Rewards: P+ (\$100/\$50), QSC (\$300/\$400), SC (\$600/\$500)</li> <li>• Eligible to qualify for PB &amp; POB (3% Bonuses)</li> <li>• \$100 1st Time PBQ Reward (hold 2 Mo)</li> <li>• \$300 1st Time POBQ Reward (hold 2 Mo)</li> <li>• Eligible to qualify for Active PB/POB Sponsor Rewards (\$100/\$300)</li> <li>• Leads from Company for PB Qualifiers.</li> </ul>	<p>We recommend maximizing your income by helping 3 team members achieve P+ and QSC on your way to Sales Coordinator.</p> <p>As they earn Title Rewards, you can earn Active Sponsor Rewards.</p> <p>There is no limit to how many team members you can sponsor!</p>	<b>You + 3 QSCs</b>	<b>Express</b>	<b>Fast</b>
		Your P+, QSC & SC Rewards	\$1,100	\$850
		3 P+ Sponsor Rewards	\$300	\$150
		3 QSC Sponsor Rewards	\$1,200	\$900
		<b>TOTAL:</b>	<b>2,600</b>	<b>\$1,900</b>

\* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

# SC WORKSHEET "Customer Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 6 mo. SC window)

- \_\_\_ 1. I have generated 15,000 in Promotional Product Volume (PPV) from my orders, and my customers' orders within 6 calendar months or less. These orders create what we call personal customer volume.

- Customer Track promotions are achieved with your personal customer volume only.
- A maximum of 1,300 PPV from your own household orders will count toward your promotion.
- Paying for orders shipped outside your household will not count.
- PPV used for QSC within the 6 month SC window, including new and reshipped orders, will count.

- \_\_\_ 2. I have a minimum of 40 personal customer orders.
- \_\_\_ 3. I have a PB qualified my business (1,800 PV). Hold 2 consecutive months and earn 1st time \$100 PB Reward.

## SC TITLE REWARD OPPORTUNITIES

**Express Track (ET):** Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.

**Fast Track (FT):** Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.

For PPV: Go to your Partner Portal → Select Reports → Close to Fast Track Team Building Bonus → Enter Date Range

1. Enter Personal Customer PPV, from orders shipped within your Express or Fast Track window.

(Minimum 15,000 within 6 mo. SC window, maximum 1,300 from household orders will count.)

Red = Needed

Black = Excess

### Calculator to plan required PPV

Select Product

Quantity

PPV

Sometimes it's helpful to delete data to refresh auto calculated fields

2. Enter number of customer orders that shipped within your SC window. (minimum 40 orders)

3. Enter your PB Volume \_\_\_\_\_ 1,800 PV required, excluding excess.

Red = Needed

Black = Excess

Red = Needed

Black = Excess

PB is on Dashboard

## The three columns below explain more about the Requirements, the Benefits and the Rewards.

15,000 PPV REQUIRED	SALES COORDINATOR BENEFITS	TITLE REWARDS		
<p>The Promotional Product Volume (PPV) required for a Customer Track promotion is achieved with customer volume only. Team Track is achieved with both Customers &amp; Team.</p> <p>What happens if I get a team member?</p> <ul style="list-style-type: none"> <li>You will be paid on your team volume. Also, you have the option of taking the Team Track to SC with the PPV requirement of 10,800.</li> </ul>	<ul style="list-style-type: none"> <li>Sales Profit on your customers</li> <li>SC Commission increases to 15%</li> <li>25% payout on personal JP customers</li> <li>Eligible for SC Title Reward (\$600/\$500)</li> <li>Eligible to qualify for Active Sponsor Rewards: P+ (\$100/\$50), QSC (\$300/\$400) and SC (\$600/\$500)</li> <li>Eligible to qualify for PB (3% Bonus)</li> <li>Eligible to qualify for POB (3% Bonus)</li> <li>\$100 1st time PB Qualified Reward</li> <li>\$300 1st time POB Qualified Reward</li> <li>Eligible to qualify for Active PB/POB Sponsor Rewards \$100/\$300)</li> <li>Leads from Company for PB Qualifiers.</li> </ul>	<b>Title Rewards</b>	<b>Express</b>	<b>Fast</b>
		Partner+ Title Reward	\$100	\$50
		QSC Title Reward	\$400	\$300
		SC Title Reward	\$600	\$500
		<b>TOTAL:</b>	<b>\$1,100</b>	<b>\$850</b>
		<b>Qualifier Rewards</b>		
		(must hold 2 consecutive months)		
		PB Qualifier Reward	\$100	
		POB Qualifier Reward	\$300	

\* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.