SSC LEADERSHIP PLANNING WORKSHEET

1. Your Qualifications: I have qualified for PB & POB.

Name:

Start Month:

Enter current month PB volume and track your p	rogress:	PB				
	(1,800	Required for Title)	Bla	ick = Extra		
			Red	d = Needed		
Enter current month POB volume and track you	r progress:	POE	_			
	(5,400	Required for Title)	Bla	ck = Extra		
2. Team Volume: I have the volume required average If you have a line that is over 6,000 in		!	,	ive months.		
Month 1: + Month 2:	=	Payline Total	Red = Neede	d		
			Black = Extr	 a		
For Title & \$2,000 Title Reward, 20,000 Paylin Consult 12 Mo Analysis Report to see official		,		nonths.		
BONUS REQUIREMENTS						
3. I have 2 PB Lines. (Must be QSC or higher with 1,80 Your team's PB volume can be found in PB Col /Col 4 or		'		ance Analysis'		
Name of PB Lines PB Volum	ne	Red = Needed	*2 Consec	cutive Mos.		
PB1:			2 N	1onths		
PB2:			2 N	Months		
		Black = Extra				
The 1,800 PB requirement can be achieved	d with 24 Tr	io orders or about	17 Quad orders.			
	To estimate how many orders you or your team members need to qualify for PB use this formula: Divide the PV needed (see Red = Needed column above) by 75 for Trio orders or 105 for Quad orders.					
(Keep in mind that Partner and Partn				ders.		
4. I will only count 6,000 Payline Volume from any o (The calculator below can help you plan the volu		,	, , ,			
Formula if you have a line over 6,000 for SSC	Calculato	r to plan volume f	or next steps &	Club Rewar		
Payline Base:	Select Pro	oduct, P+ or QSC	Quantity	PV Total		
- Payline of 60% line			•			
= Payline w/out 60% line	* Explore the Club Rewards # Clubs PB Line					
+ 6,000 counts from 60% line			PB Lines			
= Adjusted Payline Base:						

FIN:

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline. * For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: Effective March 2024 UNITED STATES

Red = Needed



SENIOR SALES COORDINATOR (SSC)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Perfomance Analysis"

YOUR QUALIFICATIONS

- Commissions: 175 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB. PB volume comes from you, your customers, your Partners and Partner+s.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB. POB volume comes from you, your customers, your Partners and Partner+s and QSCs.

TEAM VOLUME

- A total of 20,000 Payline Volume over a consecutive 2 mo. period averaging 10,000 per mo.
- Second month Payline Volume must be 10,000 or greater.
- Maximum of 60% of 10,000 Payline Volume (6,000) from any one line.can contribute for promotion.

BONUS REQUIREMENTS

• 2 PB Lines with 1,800 PB Volume in PB Col / Col 4 on PV Report.

A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.

YOU EARN

• SSC Title & \$2,000 Title Reward - Achieve above requirements any 2 consecutive months. (For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to SSC
- \$2,000 Title Reward
- Holiday Check
- Leads from Company
- Bootcamp Voucher
- Personal Development Course
- Business Investment Bonus
- > Meet structure requirements on chart
- > \$1,000 earnings required on previous month's paycheck
- > Up to \$750 Payout

- Sales Profit
- 15% Commission
- 25% on personal JP customers
- 3% Performance Bonus up to 4 Generations
- 3% Promote Out Bonus

PB Line	POB Line	Pay Out
2	0	10%
2	1	15%
3	2	20%

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