

# PARTNER+ PLANNING WORKSHEET

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 10-30 day Partner+ window)

\_\_\_ 1. I have generated 900 in Promotional Product Volume (PPV) from at least 2 customer orders within any 30 days.

- Your personal credit card can only be used for your own household orders.
- Paying for orders shipped outside your household will not count

Customers	Product	Ship Date	PPV	Sales Profit (SP)
1. _____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____
4. _____	_____	_____	_____	_____
5. _____	_____	_____	_____	_____

Total: \_\_\_\_\_

## PARTNER+ TITLE REWARD OPPORTUNITIES

**Express Track:** Achieve Partner+ in first 10 days (from your 1st order ship date) and earn a \$100 Title Reward.

**Fast Track:** Achieve Partner+ in 30 days and earn a \$50 Title Reward.

Partner+ Title Reward: \_\_\_\_\_

SP & Title Reward: \_\_\_\_\_

Below are examples of what P+ may look like. Examples include the products, points & sales profit.

### EXAMPLE 1: 3 Trios = 906 PPV



PPV: 300  
SP: \$30



PPV: 300  
SP: \$30



PPV: 306  
SP: \$30.60

Total PPV: 906  
Sales Profit: \$90.60  
Title Reward: \$50 or \$100

**\*Total Earnings: \$140.60 / \$190.60**

+ 5% Com effective next month

### EXAMPLE 2: 980 PPV



PPV: 420  
SP: \$42



PPV: 420  
SP: \$42



PPV: 140  
SP: \$14

Total PPV: 980  
Sales Profit: \$9+  
Title Reward: \$50 or \$100

**\*Total Earnings: \$148 / \$198**

+ 5% Com effective next month

### EXAMPLE 3: 925 PPV



PPV: 310  
SP: \$155



PPV: 220  
SP: \$22



PPV: 200  
SP: \$20



PPV: 125  
SP: \$12.50



PPV: 70  
SP: \$7.00

Total PPV: 925  
Sales Profit: \$216.50  
Title Reward: \$50 or \$100

**\*Total Earnings: \$266.50 / \$316.50**

+ 5% Com effective next month

Title Rewards also include \$100/\$50 Active Sponsor Reward. For more details on earnings ask your sponsor for our compensation plan resources.\* Above and beyond this, you will continue to earn monthly income on your customer re-orders.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_

## Team Track

First order ship date within 30-60 day QSC window)

- \_\_\_ 1. I have 3,600 in Promotional Product Volume (PPV) from my orders, my customers' orders, and my Level 1 team members customers' orders within 60 days of my first order ship date.
  - Paying for orders shipped outside your own household will not count.
- \_\_\_ 2. I have at least 600 Promotional Product Volume from my Customer Volume.
- \_\_\_ 3. I understand a maximum of 1,300 PPV can count from my household orders for this promotion.
- \_\_\_ 4. I have added at least 5 new customer orders from me and my Level 1 Team Members for a total of 7.
- \_\_\_ 5. I have created structure of at least one P+ Line.

## Customer Track

- \_\_\_ 1. I have 5,000 PPV from at least 12 customer orders within 60 days, no more than 1,300 PPV from my household.

Customers	Product	Ship Date	PPV	Sales Profit (SP)
1	_____	_____	_____	_____
2	_____	_____	_____	_____
3	_____	_____	_____	_____
4	_____	_____	_____	_____
5	_____	_____	_____	_____
6	_____	_____	_____	_____
7	_____	_____	_____	_____
8	_____	_____	_____	_____
9	_____	_____	_____	_____
10.	_____	_____	_____	_____

### Level 1 Partners

### Partners' PPV

### Customer SP:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Customer PPV: \_\_\_\_\_

Level 1 Partner PPV: \_\_\_\_\_

Total PPV: \_\_\_\_\_

Your Level 1 Partners' PPV counts for your QSC Title, add PPV here.

P+ & QSC Title Rewards: \_\_\_\_\_

SP & Title Reward: \_\_\_\_\_

### QSC TITLE REWARD OPPORTUNITIES

- Express Track: Achieve QSC in first 30 days (from your 1st order ship date) and earn a \$400 Title Reward
- Fast Track: Achieve QSC in any 60 days and earn a \$300 Title Reward

### ADDITIONAL REWARD OPPORTUNITIES

- \$100 PB Qualified Reward (first 2 consecutive months, 1,800 PBQ excluding excess)
- \$100 Active Sponsor PB Qualified Reward (must be PB Qualified)

Below are examples of how 3,600 PPV can be achieved by the Team Track or Customer Track  
It also shows how to calculate earnings on your customers once you achieve QSC.

### TEAM TRACK EXAMPLE:



1 Trio = 300 PPV  
12 Trios = 3,600 PPV



12 Trios between you and your Level 1 P+

### Your Commission Rate Increases as a QSC

How to calculate QSC earnings on your Trio Customers

Type of Income	% Rate	
Sales Profit:	10%	\$30
QSC Commission:	10%	\$30
<b>QSC Earning on each Trio Customer:</b>		<b>\$60</b>

### CUSTOMER TRACK EXAMPLE



1 Quad = 420 PPV  
12 Quads = 5,040 PPV



12 Quads from your Customer Orders

### Your Commission Rate Increases as a QSC

How to calculate QSC earnings on your Quad Customers

Type of Income	% Rate	
Sales Profit:	10%	\$42
QSC Commission:	10%	\$42
<b>QSC Earning on each Quad Customer:</b>		<b>\$84</b>

## Congratulations on reaching this point in the Juice Plus+ Compensation Plan.

Achieving the title of Sales Coordinator will be an important milestone in your journey. Achieving the Sales Coordinator position will make you eligible for additional income as follows:

- SC Title Reward of \$600 or \$500 (Express Track / Fast Track)
- Sales Profit on your customers (10% on JP orders, 50% on TG orders)
- 5% SC Commission raise for a total of 15% (effective the following month)
- As SC you receive a 25% payout in Sales Profit and Commissions on your personal JP customers
- Eligible for matching P+ Active Sponsor Rewards of \$100 or \$50 (Express Track / Fast Track)
- Eligible for matching QSC Active Sponsor Rewards of \$400 or \$300 (Express Track / Fast Track)
- Eligible for matching SC Active Sponsor Rewards of \$600 or \$500 (Express Track / Fast Track)
- Eligible to qualify for a 3% Performance Bonus (PB)
- Eligible to qualify for a 3% Promote Out Bonus (POB)
- \$100 1st Time PB Qualified Reward (first 2 consecutive months, 1,800 PBQ excluding excess)
- \$300 1st Time POB Qualified Reward (first 2 consecutive months 5,400 PBQ excluding excess)
- \$100 Active PB Sponsor Reward of 1st time PB Reward Achievers. (hold 2 consecutive months)
- \$300 Active POB Sponsor Reward of 1st time POB Reward Achievers. (hold 2 consecutive months)
- Eligible for Leads from company when you are PB Qualified previous month.

There are two ways you can qualify for the Sales Coordinator position. For simplicity, each of these approaches has been given its own compensation plan worksheet.

### Sales Coordinator Track 1: "TEAM TRACK"

- It has a dual focus: Adding Customers and Building a Team.
- Ideal for people passionate about sharing our mission by adding customers and team.
- Add at least 13 new Customers from you, your P, P+ and your QSC Team Members (for a total of 20).

### Sales Coordinator Track 2: "CUSTOMER TRACK"

- It has a singular focus: Adding Customers.
- Ideal for people who have an existing clientele or large social media following and are passionate about sharing our mission by adding customers.
- At least 40 personal customer orders are required.

This flexibility is wonderful! You get to choose which approach works best for your personal goals and use the worksheets to plan and track your progress. It's important to remember that each track has unique requirements to achieve the Sales Coordinator Title. For complete details consult the "Phase 1 Compensation Plan" document.

*If you have any questions, please contact your upline support team or contact Juice Plus+ Business Support.*

# SC WORKSHEET "Team Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 6 mo. SC window)

\_\_\_ 1. I have generated 10,800 in Promotional Product Volume (PPV) from my orders, my customers' orders and my team (Ps, P+s and QSCs) within 6 calendar months with at least 13 new customer orders for a total of 20.

- Paying for orders shipped outside your household will not count.
- PPV used for QSC within the 6 month SC window, including new and reshipped orders, will count.

\_\_\_ 2. I have created team structure of at least 2 P+s and 1 QSCs in 3 separate lines.

\_\_\_ 3. I have qualified my business for PB (1800 PV). Hold 2 consecutive months and earn 1st time \$100 PB Reward.

## SC TITLE REWARD OPPORTUNITIES

**Express Track:** Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.

**Fast Track:** Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.

1. PPV generated from my orders, my customers' orders and team (Ps, P+s, and QSCs): \_\_\_\_\_

Minimum 10,800 PPV within 6 calendar months or less.. \_\_\_\_\_

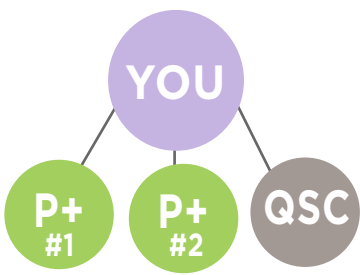
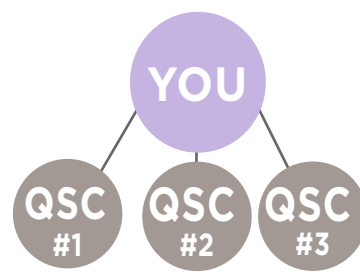
2. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)

3. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)

4. Name of QSC or above team member: \_\_\_\_\_ (Must be a separate line)

Below are examples of how to achieve SC and the resulting Express and Fast Track Title and Sponsor Rewards.

Example 1 shows the minimum structure required. Example 2 shows our success strategy "The Power of 3".

EXAMPLE 1: STRUCTURE REQUIRED	EXAMPLE 2: THE POWER OF 3	EXAMPLE 1: REWARDS (2 P+s and 1 QSC)		
<p><b>2 PARTNER+ 1 QSC TEAM MEMBERS</b></p> 	<p><b>DUPLICATE 3 QSC TEAM MEMBERS</b></p> 	<b>Express and Fast Track</b>	<b>Express</b>	<b>Fast</b>
		Partner+ Title Reward	\$100	\$50
		QSC Title Reward	\$400	\$300
		SC Title Reward	\$600	\$500
		Partner+ Active Sponsor Reward #1	\$100	\$50
		Partner+ Active Sponsor Reward #2	\$100	\$50
		QSC Active Sponsor Includes P+ & QSC Reward	\$500	\$350
		<b>TOTAL:</b>	<b>\$1,800</b>	<b>\$1,300</b>
SALES COORDINATOR BENEFITS	DO IT - DUPLICATE IT	EXAMPLE 2: THE POWER OF 3 QSCs		
<ul style="list-style-type: none"> <li>• Sales Profit on your customers</li> <li>• SC Commission increases to 15%</li> <li>• 25% payout on personal JP customers</li> <li>• Eligible for SC Title Reward (\$600/\$500)</li> <li>• Eligible to qualify for Active Sponsor Rewards: P+ (\$100/\$50), QSC (\$300/\$400), SC (\$600/\$500)</li> <li>• Eligible to qualify for PB &amp; POB (3% Bonuses)</li> <li>• \$100 1st Time PBQ Reward (hold 2 Mo)</li> <li>• \$300 1st Time POBQ Reward (hold 2 Mo)</li> <li>• Eligible to qualify for Active PB/POB Sponsor Rewards (\$100/\$300)</li> <li>• Leads from Company for PB Qualifiers.</li> </ul>	<p>We recommend maximizing your income by helping 3 team members achieve P+ and QSC on your way to Sales Coordinator.</p> <p>As they earn Title Rewards, you can earn Active Sponsor Rewards.</p> <p>There is no limit to how many team members you can sponsor!</p>	<b>You + 3 QSCs</b>	<b>Express</b>	<b>Fast</b>
		Your P+, QSC & SC Rewards	\$1,100	\$850
		3 P+ Sponsor Rewards	\$300	\$150
		3 QSC Sponsor Rewards	\$1,200	\$900
		<b>TOTAL:</b>	<b>2,600</b>	<b>\$1,900</b>

\* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

# SC WORKSHEET "Customer Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 6 mo. SC window)

- \_\_\_ 1. I have generated 15,000 in Promotional Product Volume (PPV) from my orders, and my customers' orders within 6 calendar months or less. These orders create what we call personal customer volume.

- Customer Track promotions are achieved with your personal customer volume only.
- A maximum of 1,300 PPV from your own household orders will count toward your promotion.
- Paying for orders shipped outside your household will not count.
- PPV used for QSC within the 6 month SC window, including new and reshipped orders, will count.

- \_\_\_ 2. I have a minimum of 40 personal customer orders.
- \_\_\_ 3. I have a PB qualified my business (1,800 PV). Hold 2 consecutive months and earn 1st time \$100 PB Reward.

## SC TITLE REWARD OPPORTUNITIES

**Express Track (ET):** Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.

**Fast Track (FT):** Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.

For PPV: Go to your Partner Portal → Select Reports → Close to Fast Track Team Building Bonus → Enter Date Range

1. Enter Personal Customer PPV, from orders shipped within your Express or Fast Track window.

(Minimum 15,000 within 6 mo. SC window, maximum 1,300 from household orders will count.)

Red = Needed

Black = Excess

### Calculator to plan required PPV

Select Product

Quantity

PPV

Sometimes it's helpful to  
delete data to refresh  
auto calculated fields

2. Enter number of customer orders that shipped within your SC window. (minimum 40 orders)

3. Enter your PB Volume \_\_\_\_\_ 1,800 PV required,  
excluding excess.

Red = Needed

Black = Excess

Red = Needed

Black = Excess

PB is on Dashboard

## The three columns below explain more about the Requirements, the Benefits and the Rewards.

15,000 PPV REQUIRED	SALES COORDINATOR BENEFITS	TITLE REWARDS		
<p>The Promotional Product Volume (PPV) required for a Customer Track promotion is achieved with customer volume only. Team Track is achieved with both Customers &amp; Team.</p> <p>What happens if I get a team member?</p> <ul style="list-style-type: none"><li>• You will be paid on your team volume. Also, you have the option of taking the Team Track to SC with the PPV requirement of 10,800.</li></ul>	<ul style="list-style-type: none"><li>• Sales Profit on your customers</li><li>• SC Commission increases to 15%</li><li>• 25% payout on personal JP customers</li><li>• Eligible for SC Title Reward (\$600/\$500)</li><li>• Eligible to qualify for Active Sponsor Rewards: P+ (\$100/\$50), QSC (\$300/\$400) and SC (\$600/\$500)</li><li>• Eligible to qualify for PB (3% Bonus)</li><li>• Eligible to qualify for POB (3% Bonus)</li><li>• \$100 1st time PB Qualified Reward</li><li>• \$300 1st time POB Qualified Reward</li><li>• Eligible to qualify for Active PB/POB Sponsor Rewards \$100/\$300)</li><li>• Leads from Company for PB Qualifiers.</li></ul>	<b>Title Rewards</b>	<b>Express</b>	<b>Fast</b>
		Partner+ Title Reward	\$100	\$50
		QSC Title Reward	\$400	\$300
		SC Title Reward	\$600	\$500
		<b>TOTAL:</b>	<b>\$1,100</b>	<b>\$850</b>
		<b>Qualifier Rewards</b> (must hold 2 consecutive months)		
		PB Qualifier Reward	\$100	
		POB Qualifier Reward	\$300	

\* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

Red = Needed

1. Your Qualifications: I have qualified for PB. \_\_\_\_\_ PB (Required for Title)  
Enter current month PB & POB volume and track your progress. \_\_\_\_\_  
Black = Extra

There are 5 ways to get paid in our JP+ Compensation Plan. You've already experienced some of them including Sales Profit, Commissions, Title Rewards and Performance Bonus (PB). To maximize your earnings and consistently earn this 3% bonus, it's important to stay PB qualified. SC's and above are also eligible to qualify for an additional 3% Promote Out Bonus (POB). Although POB is not required for QSSC promotion, it is critical to growing your paycheck and your business. Enter current month POB volume & track progress: \_\_\_\_\_ POB

2. Team Volume: I have the volume required averaging 5,000 per month over any 2 consecutive months.  
If you have a line that is over 3,000 in Payline Volume, see formula in #4 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = Payline Total Red = Needed

Black = Extra

For Title & \$1,000 Title Reward, 10,000 Payline Volume is required over any 2 consecutive months.  
Consult 12 Mo. Analysis Report to see official Payline Volume for both months.

BONUS REQUIREMENTS

3. I have 1 PB Line. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)  
Your team's PB volume can be found in PB Col /Col 4 of your PV Report or on their 12 month "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months
		Black = Extra	

The 1,800 PB requirement can be achieved with 24 Trio orders or about 17 Quad orders.  
To estimate how many orders you or your team members need to qualify for PB use this formula:  
Divide the PV needed (see Red = Needed column above) by 75 for Trio orders or 105 for Quad orders.  
(Keep in mind that Partner and Partner+ orders also count in your PB volume.)

4. I will only count 3,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 3,000 for QSSC

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 3,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____
* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



4 QUALIFYING SENIOR SALES COORDINATOR (QSSC)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions: 175 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
PB volume comes from you, your customers, your Partners and Partner+s.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.  
POB volume comes from you, your customers, your Partners and Partner+s and QSCs.  
Qualifying for POB is recommended but not required for promotion to QSSC.

TEAM VOLUME

- A total of 10,000 Payline Volume over a consecutive 2 month period averaging 5,000 per month.
- Second month Payline Volume must be 5,000 or greater.
- Maximum of 60% of 5,000 Payline Volume (3,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 1 PB Line with 1,800 PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.

YOU EARN

- QSSC Title & \$1,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- |                                 |  |
|---------------------------------|--|
| • Promotion to QSSC             | • Sales Profit                             |
| • \$1,000 Title Reward          | • 15% Commission                           |
| • Leads from Company            | • 25% Payout on personal JP customers      |
| • Leadership Development Course | • 3% Performance Bonus up to 4 Generations |
|                                 | • 3% Promote Out Bonus                     |

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$750 earnings required on previous month's paycheck
  - > Up to \$500 Payout

PB Line	POB Line	Pay Out
1	0	5%
1	1	10%
2	1	15%



Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications: I have qualified for PB & POB.

Red = Needed

Enter current month PB volume and track your progress: \_\_\_\_\_ PB \_\_\_\_\_  
(1,800 Required for Title) Black = Extra

Red = Needed

Enter current month POB volume and track your progress: \_\_\_\_\_ POB \_\_\_\_\_  
(5,400 Required for Title) Black = Extra

2. Team Volume: I have the volume required averaging 10,000 per month over any 2 consecutive months.  
If you have a line that is over 6,000 in Payline Volume, see formula in #4 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = Payline Total Red = Needed

Black = Extra

For Title & \$2,000 Title Reward, 20,000 Payline Volume is required over any 2 consecutive months.  
Consult 12 Mo Analysis Report to see official Payline Volume for both months.

BONUS REQUIREMENTS

3. I have 2 PB Lines. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)  
Your team's PB volume can be found in PB Col /Col 4 of your PV Report, or on their 12 month "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months
PB2: _____	_____	_____	_____ 2 Months

Black = Extra

The 1,800 PB requirement can be achieved with 24 Trio orders or about 17 Quad orders.

To estimate how many orders you or your team members need to qualify for PB use this formula:  
Divide the PV needed (see Red = Needed column above) by 75 for Trio orders or 105 for Quad orders.

(Keep in mind that Partner and Partner+ orders also count in your PB volume.)

4. I will only count 6,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 6,000 for SSC

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 6,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____

* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions: 175 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
PB volume comes from you, your customers, your Partners and Partner+s.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.  
POB volume comes from you, your customers, your Partners and Partner+s and QSCs.

TEAM VOLUME

- A total of 20,000 Payline Volume over a consecutive 2 mo. period averaging 10,000 per mo.
- Second month Payline Volume must be 10,000 or greater.
- Maximum of 60% of 10,000 Payline Volume (6,000) from any one line.can contribute for promotion.

BONUS REQUIREMENTS

- 2 PB Lines with 1,800 PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.

YOU EARN

- SSC Title & \$2,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to SSC
  - \$2,000 Title Reward
  - Holiday Check
  - Leads from Company
  - Bootcamp Voucher
  - Personal Development Course
  - Business Investment Bonus
    - > Meet structure requirements on chart
    - > \$1,000 earnings required on previous month's paycheck
    - > Up to \$750 Payout
- Sales Profit
  - 15% Commission
  - 25% on personal JP customers
  - 3% Performance Bonus up to 4 Generations
  - 3% Promote Out Bonus

PB Line	POB Line	Pay Out
2	0	10%
2	1	15%
3	2	20%

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications: I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB  
Enter current month PB & POB volume and track your progress.

2. Team Volume: I have the volume required averaging 20,000 per month over any 2 consecutive months.  
If you have a line that is over 12,000 in Payline Volume, see formula in #5 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = Payline Total      Red = Needed  
Black = Extra

For Title & \$4,000 Title Reward, 40,000 Payline Volume is required over any 2 consecutive months.  
Consult 12 Mo. Analysis Report to see official Payline Volume for both months.

BONUS REQUIREMENTS

3. I have 3 PB Lines. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)  
You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months
PB2: _____	_____	_____	_____ 2 Months
PB3: _____	_____	_____	_____ 2 Months
Black = Extra			

4. I have 2 POB Lines. (Must be SC or higher with 5,400 POB volume or more in place for 2 months.)  
You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*2 Consecutive Mos.
POB1: _____	_____	_____	_____ 2 Months
POB2: _____	_____	_____	_____ 2 Months
Black = Extra			

5. I will only count 12,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 12,000 for QNMDD

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 12,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC      Quantity      PV Total  
\_\_\_\_\_  
\* Explore the Club Rewards      # Clubs      PB Lines  
\_\_\_\_\_

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



6

QUALIFYING NATIONAL  
MARKETING DIRECTOR (QNMDD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions: 175 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

TEAM VOLUME

- A total of 40,000 Payline Volume over a consecutive 2 mo. period averaging 20,000 per mo.
- Second month Payline Volume must be 20,000 or greater.
- Maximum of 60% of 20,000 Payline Volume (12,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 3 PB Lines with 1,800 PB Volume in PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.
- 2 POB Lines with 5,400 POB Volume in POB Col on PV Report.  
A POB Line is a line with a Promote Out Bonus qualifier somewhere in the line. POB qualifier must be a SC or above.

YOU EARN

- QNMDD Title & \$4,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to QNMDD
  - \$4,000 Title Reward
  - Benefits Package
  - Holiday Check
  - Leads from Company
  - Leadership School
- Sales Profit
  - 15% Commission
  - 25% on personal JP customers
  - 3% Performance Bonus up to 5 Generations
  - 3% Promote Out Bonus

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$1,500 earnings required on previous month's paycheck
  - > Up to \$1,000 Payout

PB Line	POB Line	Pay Out
2	1	10%
3	1	15%
3	2	20%



Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications:

I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. Team Volume:

I have the volume required averaging 40,000 per month over any 3 consecutive months.  
If you have a line that is over 24,000 in Payline Volume, see formula in #5 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ + Month 3: \_\_\_\_\_ = Payline Total Red = Needed

For Title & \$3,750 Title Reward, 80,000 Payline Volume is required over any 2 consecutive months. \_\_\_\_\_ Black = Extra

For the remaining \$3,750 Title Reward, 120,000 Payline Volume is required over any 3 consecutive months.

BONUS REQUIREMENTS

3. I have 5 PB Lines. (Must be QSC or higher with 1,800 PB volume or more in place for 3 months.)  
You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.	**3 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB2: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB3: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB4: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB5: _____	_____	_____	_____ 2 Months	_____ 3 Months

\* For Title & \$3,750 Title Reward, 5 PB Lines are required over any 2 consecutive months.

\*\* For remaining \$3,750 Title Reward, 5 PB Lines are required over any 3 consecutive months.

4. I have 3 POB Lines. (Must be SC or higher with 5,400 POB volume or more in place for 3 months.)  
You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*2 Consecutive Mos.	**3 Consecutive Mos.
POB1: _____	_____	_____	_____ 2 Months	_____ 3 Months
POB2: _____	_____	_____	_____ 2 Months	_____ 3 Months
POB3: _____	_____	_____	_____ 2 Months	_____ 3 Months

\* For Title & \$3,750 Title Reward, 3 POB Lines are required over any 2 consecutive months.

\*\* For remaining \$3,750 Title Reward, 3 POB Lines are required over any 3 consecutive months.

5. I will only count 24,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 24,000 for NMD

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 24,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC      Quantity      PV Total  
\_\_\_\_\_  
\* Explore the Club Rewards      # Clubs      PB Lines  
\_\_\_\_\_

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



7

NATIONAL  
MARKETING DIRECTOR (NMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and P OB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions: 175 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

TEAM VOLUME

- A total of 120,000 Payline Volume over a consecutive 3 mo. period averaging 40,000 per mo.
- Third month Payline Volume must be 40,000 or greater.
- Maximum of 60% of 40,000 Payline Volume (24,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 5 PB Lines with 1,800 PB Volume in PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.
- 3 POB Lines with 5,400 POB Volume in POB Col on PV Report.  
A POB Line is a line with a Promote Out Bonus qualifier somewhere in the line. POB qualifier must be a SC or above.

YOU EARN

- NMD Title & \$3,750 Title Reward - Achieve above requirements any 2 consecutive months.
- Remaining \$3,750 Title Reward - Achieve above requirements any 3 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to NMD

\$7,500 Title Reward (50% / 50%)

Benefits Package

Holiday Check

NMD Support
- Sales Profit

15% Commission

25% Payout on personal JP customers

3% Performance Bonus up to 5 Generations

3% Promote Out Bonus

- Business Investment Bonus

> Meet structure requirements on chart

> \$2,500 earnings required on previous month's paycheck

> Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ 1. Your Qualifications: I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ 2. Team Volume: I have the required Payline Volume averaging 80,000 per month for any 4 consecutive months.  
If you have a line that is over 48,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$6,250 Title Reward, 240,000 Payline Volume is required over any 3 consecutive months. \_\_\_\_\_  
For remaining \$6,250 Title Reward, 320,000 Payline Volume is required over any 4 consecutive months. \_\_\_\_\_ **Black = Extra**

BONUS REQUIREMENTS

\_\_\_ 3. I have 6 PB Lines.  
You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB4: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB5: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB6: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$6,250 Title Reward, 6 PB Lines are required over any 3 consecutive months.  
\*\* For remaining \$6,250 Title Reward, 6 PB Lines are required over any 4 consecutive months.

\_\_\_ 4. I have 4 POB Lines.  
You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB4: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$6,250 Title Reward, 4 POB Lines are required over any 3 consecutive months.  
\*\* For remaining \$6,250 Title Reward, 4 POB Lines are required over any 4 consecutive months.

\_\_\_ 5. I will only count 48,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

**Formula if you have a line over 48,000 for IMD**

Payline Base: \_\_\_\_\_

- Payline of 60% line \_\_\_\_\_

= Payline w/out 60% line \_\_\_\_\_

+ 48,000 counts from 60% line \_\_\_\_\_

= Adjusted Payline Base: \_\_\_\_\_

**Calculator to plan volume for next steps & Club Rewards**

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____
* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



8 INTERNATIONAL  
MARKETING DIRECTOR (IMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 320,000 Payline Volume over a consecutive 4 mo. period averaging 80,000 per mo.
- Fourth month Payline Volume must be 80,000 or greater.
- Maximum of 60% of 80,000 Payline Volume (48,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

YOU EARN

- IMD Title & \$6,250 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$6,250 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to IMD
  - \$12,500 Title Reward (50% / 50%)
  - Benefits Package
  - Holiday Check
  - NMD Support
- Sales Profit
  - 15% Commission
  - 25% on personal JP customers
  - 3% Performance Bonus  
up to 5 Generations
  - 3% Promote Out Bonus

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications: I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. Team Volume: I have the required Payline Volume averaging 120,000 per month over 4 consecutive months.  
If you have a line that is over 72,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$7,500 Title Reward, 360,000 Payline Volume is required over any 3 consecutive months.

For remaining \$7,500 Title Reward, 480,000 Payline Volume is required over any 4 consecutive months.

Black = Extra

BONUS REQUIREMENTS

3. I have 6 PB Lines.

You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB4: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB5: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB6: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$7,500 Title Reward, 6 PB Lines are required over any 3 consecutive months.

\*\* For remaining \$7,500 Title Reward, 6 PB Lines are required over any 4 consecutive months.

4. I have 4 POB Lines.

You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB4: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$7,500 Title Reward, 4 POB Lines are required over any 3 consecutive months.

\*\* For remaining \$7,500 Title Reward, 4 POB Lines are required over any 4 consecutive months.

5. I will only count 72,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 72,000 for EMD

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 72,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____
* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



9 EXECUTIVE  
MARKETING DIRECTOR (EMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 480,000 Payline Volume over a consecutive 4 mo. period averaging 120,000 per mo.
- Fourth month Payline Volume must be 120,000 or greater.
- Maximum of 60% of 120,000 Payline Volume (72,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

YOU EARN

- EMD Title & \$7,500 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$7,500 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to EMD
- \$15,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Sales Profit
- 15% Commission
- 25% Payout on personal JP customers
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications: I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. Team Volume: I have the required Payline Volume averaging 160,000 per month for any 4 consecutive months.  
If you have a line that is over 96,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$8,750 Title Reward, 480,000 Payline Volume is required over any 3 consecutive months. \_\_\_\_\_  
For remaining \$8,750 Title Reward, 640,000 Payline Volume is required over any 4 consecutive months **Black = Extra**

BONUS REQUIREMENTS

3. I have 6 PB Lines.  
You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB4: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB5: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB6: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$8,750 Title Reward, 6 PB Lines are required over any 3 consecutive months.  
\*\* For remaining \$8,750 Title Reward, 6 PB Lines are required over any 4 consecutive months.

4. I have 4 POB Lines.  
You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB4: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$8,750 Title Reward, 4 POB Lines are required over any 3 consecutive months.  
\*\* For remaining \$8,750 Title Reward, 4 POB Lines are required over any 4 consecutive months.

5. I will only count 96,000 Payline Volume from any one line. Use formula to adjust your payroll if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 96,000 for PMD

Payline Base: \_\_\_\_\_

- Payline of 60% line \_\_\_\_\_

= Payline w/out 60% line \_\_\_\_\_

+ 96,000 counts from 60% line \_\_\_\_\_

= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____
* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



10

PRESIDENTIAL  
MARKETING DIRECTOR (PMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 640,000 Payline Volume over a consecutive 4 mo. period averaging 160,000 per mo.
- Fourth month Payline Volume must be 160,000 or greater.
- Maximum of 60% of 160,000 Payline Volume (96,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

YOU EARN

- PMD Title & \$8,750 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$8,750 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- Promotion to PMD
  - \$17,500 Title Reward (50% / 50%)
  - Benefits Package
  - Holiday Check
  - NMD Support
- Sales Profit
  - 15% Commission
  - 25% on personal JP customers
  - 3% Performance Bonus up to 5 Generations
  - 3% Promote Out Bonus

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

1. Your Qualifications: I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

2. Team Volume: I have the required Payline Volume averaging 300,000 per month for any 4 consecutive months.  
If you have a line that is over 180,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$10,000 Title Reward, 900,000 Payline Volume is required over any 3 consecutive months. \_\_\_\_\_  
For remaining \$10,000 Title Reward, 1,200,000 Payline Volume is required over any 4 consecutive months. \_\_\_\_\_ **Black = Extra**

BONUS REQUIREMENTS

3. I have 6 PB Lines.  
You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB4: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB5: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB6: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$10,000 Title Reward, 6 PB Lines are required over any 3 consecutive months.  
\*\* For remaining \$10,000 Title Reward, 6 PB Lines are required over any 4 consecutive months.

4. I have 4 POB Lines.  
You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB4: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$10,000 Title Reward, 4 POB Lines are required over any 3 consecutive months.  
\*\* For remaining \$10,000 Title Reward, 4 POB Lines are required over any 4 consecutive months.

5. I will only count 180,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 180,000 for PMD+

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 180,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC	Quantity	PV Total
_____	_____	_____
* Explore the Club Rewards	# Clubs	PB Lines
_____	_____	_____

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.



11 PRESIDENTIAL  
MARKETING DIRECTOR+ (PMD+)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

TEAM VOLUME

- A total of 1,200,000 Payline Volume over a consecutive 4 mo. period averaging 300,000 per mo.
- Fourth month Payline Volume must be 300,000 or greater.
- Maximum of 60% of 300,000 Payline Volume (180,000) from any one line can contribute for promotion.

BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

YOU EARN

- PMD+ Title & \$10,000 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$10,000 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

ELIGIBLE EARNINGS:

- |                                     |  |
|-------------------------------------|--|
| • Promotion to PMD+                 | • Sales Profit                             |
| • \$20,000 Title Reward (50% / 50%) | • 15% Commission                           |
| • Benefits Package                  | • 25% on personal JP customers             |
| • Holiday Check                     | • 3% Performance Bonus up to 5 Generations |
| • NMD Support                       | • 3% Promote Out Bonus                     |

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%